# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 7, 2018

# JAMES RIVER GROUP HOLDINGS, LTD.

(Exact name of registrant as specified in its charter)

Bermuda (State or other jurisdiction of incorporation) 001-36777 (Commission File Number) 98-0585280 (IRS Employer Identification No.)

HM 08

(Zip Code)

Wellesley House, 2nd Floor, 90 Pitts Bay Road, Pembroke Bermuda

(Address of principal executive offices)

Registrant's telephone number, including area code: <u>+1-441-278-4580</u>

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

o Written Communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 2.02 Results of Operations and Financial Condition.

On November 7, 2018, James River Group Holdings, Ltd. (the "Company") issued a press release announcing its financial results for the quarter ended September 30, 2018. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K (this "Form 8-K").

The information in this Item 2.02 and in Exhibit 99.1 furnished herewith shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section, nor shall it be deemed incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act unless specifically stated by the Company.

#### Item 8.01 Other Events.

On November 7, 2018, the Company announced that its Board of Directors declared a cash dividend of \$0.30 per common share of the Company to be paid on December 28, 2018 to shareholders of record on December 14, 2018.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

The following Exhibit is furnished as a part of this Form 8-K:

<u>Exhibit No.</u>	Description
99.1	Press Release of the Company dated November 7, 2018

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### JAMES RIVER GROUP HOLDINGS, LTD.

Dated: November 7, 2018

By: <u>/s/ Sarah C. Doran</u> Sarah C. Doran Chief Financial Officer

# EXHIBIT INDEX

Exhibit No. Description

99.1 <u>Press Release of the Company dated November 7, 2018</u>



# JAMES RIVER ANNOUNCES THIRD QUARTER 2018 RESULTS

- Third Quarter 2018 Net Income of \$19.6 million -- \$0.64 per diluted share, an 89% increase over the third quarter of 2017, and Adjusted Net Operating Income of \$19.4 million -- \$0.64 per diluted share, an 81% increase over the third quarter of 2017
- Year-to-date annualized Adjusted Net Operating Return on Average Tangible Equity of 15.1%
- Combined ratio of 96.0%, an improvement of 3.3 percentage points over the prior year quarter
- Net Investment Income of \$16.4 million, an increase of 10%, or \$1.5 million, over the prior year quarter

Pembroke, Bermuda, November 7, 2018 - James River Group Holdings, Ltd. ("James River" or the "Company") (NASDAQ: JRVR) today reported third quarter 2018 net income of \$19.6 million (\$0.64 per diluted share), compared to \$10.4 million (\$0.34 per diluted share) for the third quarter of 2017. Adjusted net operating income for the third quarter of 2018 was \$19.4 million (\$0.64 per diluted share), compared to \$10.7 million (\$0.36 per diluted share) for the same period in 2017.

Earnings Per Diluted Share	Three Months Ended September 30,									
	2	2018		2017						
Net Income <sup>1</sup>	\$	0.64	\$	0.34						
Adjusted Net Operating Income <sup>2</sup>	\$	0.64	\$	0.36						

1 2018 results include unrealized losses on equity securities and related taxes. 2 See "Reconciliation of Non-GAAP Measures" below.

Robert P. Myron, the Company's Chief Executive Officer, commented, "I am very pleased with our results this quarter, and year to date we have generated a 15.1% annualized Adjusted Net Operating Return on Average Tangible Equity. This quarter, underwriting income was up significantly across all three segments and investment income also grew nicely.

Our two U.S. primary segments grew written and earned premium, while we continued to selectively scale back our casualty reinsurance book, staying focused on attractive pockets of opportunity. We were again able to achieve rate increases on our core E&S renewals, which were up 2% in the quarter year over year.

## -MORE-

Wellesley House, 90 Pitts Bay Road, Pembroke HM 08, Bermuda Mailing address l P.O. Box 1502, Hamilton HM FX, Bermuda Tel 441.278.4580 l Fax 441.278.4588 JRVR Announces Third Quarter Results Page 2 November 7, 2018

During the quarter we adjusted incurred but not reported loss reserves in both the current year and the 2016 year in our commercial auto division due to the relative performance of these accident years."

## Third Quarter 2018 Operating Results

• Gross written premium of \$280.0 million, consisting of the following:

	Three Months Ended September 30,							
(\$ in thousands)	 2018		2017	% Change				
Excess and Surplus Lines	\$ 157,237	\$	140,425	12 %				
Specialty Admitted Insurance	98,607		84,838	16 %				
Casualty Reinsurance	24,125		113,088	-79 %				
	\$ 279,969	\$	338,351	-17 %				

• Net written premium of \$173.4 million, consisting of the following:

	Three Months Ended September 30,							
(\$ in thousands)	 2018		2017	% Change				
Excess and Surplus Lines	\$ 135,141	\$	125,188	8 %				
Specialty Admitted Insurance	14,022		18,503	-24 %				
Casualty Reinsurance	24,278		113,073	-79 %				
	\$ 173,441	\$	256,764	-32 %				

• Net earned premium of \$204.7 million, consisting of the following:

	Three Months Ended September 30,							
(\$ in thousands)	 2018		2017	% Change				
Excess and Surplus Lines	\$ 141,529	\$	123,606	15 %				
Specialty Admitted Insurance	13,898		19,324	-28 %				
Casualty Reinsurance	49,263		59,186	-17 %				
	\$ 204,690	\$	202,116	1 %				

- The Excess and Surplus Lines segment grew due to increases in its Commercial Auto division amid a rate increase on the March 1, 2018 renewal of the Company's largest contract, as well as 7% growth in core (non-commercial auto) lines gross written premium, as seven out of twelve underwriting divisions grew;
- The Specialty Admitted Insurance segment gross written premium increased due to growth in individual risk Workers' Compensation and fronting gross written premium, while net written premium and net earned premium decreased as a result of the October 1, 2017 inception of a third party 50% quota share reinsurance agreement on its individual risk Workers' Compensation line;

- Gross written premium and net written premium in the Casualty Reinsurance segment decreased from that of the prior year quarter, as did net earned premium to a lesser degree. The reduction included a shift in the renewal date of \$49.5 million in premium from the third to the fourth quarter of 2018. The balance of the reduction in gross written premium in this segment was in line with our expectations and is consistent with our planned reductions for the segment. The Company expects gross and net written premium in this segment to decrease meaningfully for the full year 2018, but its net earned premium will lag given the earning patterns of the business, which generally extend to 24 months, and in some cases, beyond;
- There was unfavorable reserve development of \$12.2 million compared to favorable reserve development of \$7.6 million in the prior year quarter (representing a 6.0 percentage point increase and 3.7 percentage point decrease to the Company's loss ratio in each period, respectively);
- Pre-tax (unfavorable) favorable reserve development by segment was as follows:

	Three Months Ended September 30,								
(\$ in thousands)		2018		2017					
Excess and Surplus Lines	\$	(10,401)	\$	5,108					
Specialty Admitted Insurance		833		3,037					
Casualty Reinsurance		(2,651)		(581)					
	\$	(12,219)	\$	7,564					

- The unfavorable reserve development in the quarter was largely a result of \$10.4 million of adverse development in the Excess and Surplus Lines segment, driven by the 2016 accident year in our commercial auto division. The unfavorable reserve development in the Casualty Reinsurance segment largely related to treaties the Company no longer writes;
- Group accident year loss ratio of 67.5% was down from 78.2% in the prior year quarter. Accident year loss ratios were down across all segments this quarter. The principal drivers of this decrease were an adjustment to lower the current year loss pick in our commercial auto division, along with a lack of catastrophe losses in the current quarter, as the Company's results in the third quarter of 2017 included \$10 million of pre-tax net losses from Hurricanes Harvey, Irma and Maria. The return to normalized loss emergence in the Specialty Admitted segment and a continued shift in business mix in the Casualty Reinsurance segment also caused the current accident year loss ratio to decrease;
- Group combined ratio of 96.0% improved from 99.3% in the prior year quarter;
- Group expense ratio of 22.5% improved from 24.9% in the prior year quarter, driven by continued growth in lines of business which carry relatively low net expenses;
- Gross fee income by segment was as follows:

	Three Months Ended September 30,							
(\$ in thousands)	 2018		2017	% Change				
Excess and Surplus Lines	\$ 2,998	\$	3,946	(24)%				
Specialty Admitted Insurance	3,815		3,097	23 %				
	\$ 6,813	\$	7,043	(3)%				

Fee income in the Excess & Surplus Lines segment decreased from its level in the prior year quarter as a portion of the segment's fee for services revenue is now recorded as gross written premium. Fee income in the Specialty Admitted Insurance segment increased as a result of the continued growth of its fronting business;

Net investment income of \$16.4 million, an increase of 10% from the prior year quarter. Further details can be found in the "Investment Results" section below.

## **Investment Results**

Net investment income for the third quarter of 2018 was \$16.4 million, which compares to \$14.9 million for the same period in 2017. The increase was driven by improved book yields in the fixed maturity and bank loan portfolios due to higher market interest rates as well as an increased portfolio size.

The Company's net investment income consisted of the following:

	Three Months Ended September 30,								
(\$ in thousands)	 2018		2017	% Change					
Renewable Energy Investments	\$ 329	\$	1,516	(78)%					
Other Private Investments	1,402		800	75 %					
All Other Net Investment Income	14,679		12,564	17 %					
Total Net Investment Income	\$ 16,410	\$	14,880	10 %					

The Company's annualized gross investment yield on average fixed maturity, bank loan and equity securities for the three months ended September 30, 2018 was 4.1% (versus 4.3% for the three months ended June 30, 2018 and 4.1% for the three months ended September 30, 2017) and the average duration of the fixed maturity and bank loan portfolio was 3.6 years at September 30, 2018 (versus 3.4 years at June 30, 2018 and September 30, 2017). Renewable energy and other private investments produced an annualized return of 9.0% for the three months ended September 30, 2018 (14.1% for the three months ended September 30, 2017). These portfolios are concentrated and the renewable energy portion in particular can be heavily influenced by portfolio sales and valuation factors, including long term interest rates.

## Taxes

Generally the Company's effective tax rate fluctuates from period to period based on the relative mix of income reported by country and the respective tax rates imposed by each tax jurisdiction. The tax rate for the three months ended September 30, 2018 and September 30, 2017 was 11.5% and 23.8%, respectively.

## **Tangible Equity**

Tangible equity before dividends increased 6.4% from \$474.5 million at December 31, 2017 to \$504.9 million at September 30, 2018, due to \$52.2 million of net income and \$7.2 million of option exercise activity and stock compensation. These items were partially offset by \$29.5 million of after tax unrealized losses in the Company's fixed income investment portfolio resulting from increased market interest rates.

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September 30, 2018 tangible equity after dividends of \$477.7 million increased 0.7% from \$474.5 million at December 31, 2017 and increased 1.8% from \$469.4 million at June 30, 2018. Tangible equity per common share was \$15.95 at September 30, 2018, net of \$0.90 of dividends per share the Company paid during the first nine months of 2018. The year-to-date annualized adjusted net operating income return on average tangible equity was 15.1%, which compares to 11.8% for the same period in 2017.

## **Capital Management**

The Company announced that its Board of Directors declared a cash dividend of \$0.30 per common share. This dividend is payable on Friday, December 28, 2018 to all shareholders of record on Friday, December 14, 2018.

## **Conference Call**

James River Group Holdings, Ltd. will hold a conference call to discuss its third quarter results tomorrow, November 8, 2018, at 8:00 a.m. Eastern Time. Investors may access the conference call by dialing (877) 930-8055, Conference ID# 2288525, or via the internet by going to www.jrgh.net and clicking on the "Investor Relations" link. Please visit the website at least 15 minutes early to register and download any necessary audio software. A replay of the call will be available until 11:00 a.m. (Eastern Time) on December 8, 2018 and can be accessed by dialing (855) 859-2056 or by visiting the company website.

#### **Forward-Looking Statements**

This press release contains forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. In some cases, such forward-looking statements may be identified by terms such as believe, expect, seek, may, will, intend, project, anticipate, plan, estimate, guidance or similar words. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Although it is not possible to identify all of these risks and factors, they include, among others, the following: the inherent uncertainty of estimating reserves and the possibility that incurred losses may be greater than our loss and loss adjustment expense reserves; inaccurate estimates and judgments in our risk management may expose us to greater risks than intended; the potential loss of key members of our management team or key employees and our ability to attract and retain personnel; adverse economic factors resulting in the sale of fewer policies than expected or an increase in the frequency or severity of claims, or both; a decline in our financial strength rating resulting in a reduction of new or renewal business; reliance on a select group of brokers and agents for a significant portion of our business and the impact of our potential failure to maintain such relationships; reliance on a select group of customers for a significant portion of our business and the impact of our potential failure to maintain such relationships; changes in laws or government regulation, including tax or insurance law and regulations; the recently enacted Public Law No. 115-97, informally titled the Tax Cuts and Jobs Act, may have a significant effect on us including, among other things, by potentially increasing our tax rate, as well as on our shareholders; in the event we do not qualify for the insurance company exception to the passive foreign investment company ("PFIC") rules and are therefore considered a PFIC, there could be material adverse tax consequences to an investor that is subject to U.S. federal income taxation; the Company or any of its foreign subsidiaries becoming subject to U.S. federal

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income taxation; a failure of any of the loss limitations or exclusions we utilize to shield us from unanticipated financial losses or legal exposures, or other liabilities; losses from catastrophic events which substantially exceed our expectations and/or exceed the amount of reinsurance we have purchased to protect us from such events; potential effects on our business of emerging claim and coverage issues; exposure to credit risk, interest rate risk and other market risk in our investment portfolio; our ability to obtain reinsurance coverage at prices and on terms that allow us to transfer risk and adequately protect our company against financial loss; losses resulting from reinsurance counterparties failing to pay us on reinsurance claims or insurance companies with whom we have a fronting arrangement failing to pay us for claims; the potential impact of internal or external fraud, operational errors, systems malfunctions or cyber security incidents; our ability to manage our growth effectively; inadequacy of premiums we charge to compensate us for our losses incurred; failure to maintain effective internal controls in accordance with Sarbanes-Oxley Act of 2002, as amended ("Sarbanes-Oxley"); and changes in our financial condition, regulations or other factors that may restrict our subsidiaries' ability to pay us dividends. Additional information about these risks and uncertainties, as well as others that may cause actual results to differ materially from those in the forward-looking statements, is contained in our filings with the U.S. Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K filed with the SEC on March 1, 2018. These forward-looking statements speak only as of the date of this release and the Company does not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, or otherwise.

# **Non-GAAP Financial Measures**

In presenting James River Group Holdings, Ltd.'s results, management has included financial measures that are not calculated under standards or rules that comprise accounting principles generally accepted in the United States ("GAAP"). Such measures, including underwriting profit, adjusted net operating income, tangible equity, adjusted net operating return on average tangible equity (which is calculated as annualized adjusted net operating income divided by the average tangible equity for the trailing four quarters), and pre-dividend tangible equity per share, are referred to as non-GAAP measures. These non-GAAP measures may be defined or calculated differently by other companies. These measures should not be viewed as a substitute for those measures determined in accordance with GAAP. Reconciliations of such measures to the most comparable GAAP figures are included at the end of this press release.

About James River Group Holdings, Ltd.

James River Group Holdings, Ltd. is a Bermuda-based insurance holding company which owns and operates a group of specialty insurance and reinsurance companies. The Company operates in three specialty property-casualty insurance and reinsurance segments: Excess and Surplus Lines, Specialty Admitted Insurance and Casualty Reinsurance. Each of the Company's regulated insurance subsidiaries are rated "A" (Excellent) by A.M. Best Company.

Visit James River Group Holdings, Ltd. on the web at www.jrgh.net

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# For more information contact:

Kevin Copeland

SVP Finance & Chief Investment Officer Investor Relations 441-278-4573 InvestorRelations@jrgh.net

# James River Group Holdings, Ltd. and Subsidiaries Condensed Consolidated Balance Sheet Data (Unaudited)

	Sep	tember 30, 2018	Dec	ember 31, 2017
		(\$ in thousands, e	xcept for	share data)
ASSETS				
Invested assets:				
Fixed maturity securities, available-for-sale	\$	1,154,488	\$	1,016,098
Fixed maturity securities, trading				3,808
Equity securities, at fair value		84,827		82,522
Bank loan participations, held-for-investment		262,779		238,214
Short-term investments		40,219		36,804
Other invested assets		76,973		70,208
Total invested assets		1,619,286		1,447,654
Cash and cash equivalents		184,417		163,495
Accrued investment income		10,554		8,381
Premiums receivable and agents' balances		315,287		352,436
Reinsurance recoverable on unpaid losses		424,400		302,524
Reinsurance recoverable on paid losses		18,832		11,292
Deferred policy acquisition costs		57,474		72,365
Goodwill and intangible assets		219,718		220,165
Other assets		185,466		178,383
Total assets	\$	3,035,434	\$	2,756,695
LIABILITIES AND SHAREHOLDERS' EQUITY				
Reserve for losses and loss adjustment expenses	\$	1,569,761	\$	1,292,349
Unearned premiums		394,994		418,114
Senior debt		98,300		98,300
Junior subordinated debt		104,055		104,055
Accrued expenses		47,763		39,295
Other liabilities		123,153		109,883
Total liabilities		2,338,026		2,061,996
Total shareholders' equity		697,408		694,699
Total liabilities and shareholders' equity	\$	3,035,434	\$	2,756,695
Tangible equity (a)	\$	477,690	\$	474,534
Tangible equity per common share outstanding (a)	\$	15.95	\$	15.98
Total shareholders' equity per common share				
outstanding	\$	23.29	\$	23.39
Common shares outstanding		29,950,120		29,696,682
Debt (b) to total capitalization ratio		22.5%		22.6%
(a) See "Reconciliation of Non-GAAP Measures".				

(a) See "Reconciliation of Non-GAAP Measures".

(b) Includes senior debt and junior subordinated debt.

# James River Group Holdings, Ltd. and Subsidiaries Condensed Consolidated Income Statement Data (Unaudited)

2018 $2017$ $2018$ $2017$ (6 in thousands, except for share due)           REVENUES           Gross written premiums         \$ 279,969         \$ 338,351         \$ 871,463         \$ 844,005           Net written premiums         204,690         202,116         613,842         540,890           Net extend premiums         204,690         202,116         613,842         540,890           Net extend premiums         204,690         202,116         613,842         540,890           Net investment income         160,417         (171)         (4077         599,662           EXPENSES           Losses and loss adjustment expenses         150,387         150,451         448,754         386,698           Other copanes         (131)         140         44,754         346,998           Other copanes         (22,576         207,277         613,340         553,53		Three Months Ended September 30,				Nine Months Ended September 30,			
EVENUES         S         279,66         S         338,351         S         871,463         S         844,005           Net written premiums         173,441         256,764         573,025         622,498           Net earned premiums         204,600         202,116         613,842         540,800           Net investment income         16,410         14,800         45,501         45,232           Net investment income         16,410         11,840         45,511         12,272           Total avenues         224,692         20,866         671,077         99,962           EXPENSE          11,841         12,272         1041 evenues         446,754         366,996           Other operating expenses         19,037         150,445         148,754         366,996           Other operating expenses         19,180         141,94         447         447           Amortization of intangible assets         2,991         2,304         8,459         56,513           Income before taxes         2,2116         13,589         5,734         49,126           Income before taxes         2,2116         13,583         5,734         5,3544         3,43,424           ADUSTED NET OPERATING INCOME (b)			2018		2017		2018		2017
Gross written premiums         S         279,969         S         338,351         S         871,463         S         844,005           Net written premiums         173,441         256,764         573,025         622,499           Net earned premiums         204,690         202,116         613,842         540,880           Net realized and unrealized gains (losses) on investments (a)         467         1(71)         (407)         1,183           Other income         3,125         4,041         11,841         12,272         759,662           EXPENSES         224,692         220,866         671,077         7599,662           Cher operating expenses         150,347         150,445         448,754         336,699           Other operating expenses         1313         119         (34)         351           Interest expenses         1331         119         (34)         351           Interest expenses         2991         2,304         8,459         6,651           Income texpenses         2935         3,238         5,539         5,784           Income texpense         2,535         3,238         5,539         5,784           Income texpense         2,535         3,238         5,175					(\$ in thousands, e	xcept fo	r share data)		
Net written premiums         173,441         256,764         573,025         622,490           Net earned premiums         204,690         202,116         613,842         540,880           Net rinvestment income         16,410         14,880         45,801         45,327           Net realized and unrealized gains (losses) on investments (a)         467         (171)         (407)         1,133           Other income         224,692         220,866         671,077         599,662           EXPENSES         224,692         220,866         671,077         599,662           Other operating expenses         19,180         54,260         155,714         156,189           Other expenses         (131)         119         (34)         351           Interest expense         2,2991         2,304         8,459         6,651           Amortization of inangible assets         149         144         447         447           Total expense         2,235         3,238         5,539         5,784           Income before taxes         2,2116         13,589         5,733         43,126           Income tax expense         2,235         3,238         5,103         5         1,47           Ditoded per Comera	REVENUES								
Net earned premiums         204.690         202,116         613,842         540,880           Net investment income         16,410         14,880         45,801         45,327           Net realized and unrealized gains (losses) on investments (a)         467         (1/1)         (407)         1,183           Other income         3,125         4,041         11,841         12,272           Total revenues         224,692         220,866         671,077         599,662           EXPENSES          40,100         155,714         156,489           Other operating expenses         (131)         119         (34)         351           Interest expense         2,991         2,304         8,459         6,651           Amortization of intangible assets         149         149         447         447           Total expense         2,535         3,238         5,539         5,5354           Income tore taxes         2,2116         13,589         5,737         40,126           Income tore taxes         2,535         3,238         5,539         5,737         43,126           Income tore taxes         2,515         5         0,351         \$         4,43,242           ADJUSTED NET OPERATI	Gross written premiums	\$	279,969	\$	338,351	\$	871,463	\$	844,005
Net investment income         16,410         14,880         45,801         45,327           Net reilized and unrealized gains (losses) on investments (a)         467         (171)         (407)         1.133           Other income         3,125         4,041         11,841         12,272           Total revenues         224,692         20,066         671,077         599,662           EXPENSES         5         448,754         386,898         0ther operating expenses         49,180         54,260         155,714         156,189           Other expenses         (131)         119         (34)         351         164,845         6,651           Amortization of intangible assets         149         149         447         447           Total expenses         202,576         207,277         613,340         550,536           Income taxe expense         2,2116         13,589         5,737         49,126           Income taxe expense         2,2135         5,328         5,539         5,784           ADUSTED NET OPERATING INCOME (b)         \$ 19,402         \$ 10,731         \$ 33,540         \$ 43,314           Easic         \$ 0.664         \$ 0.365         \$ 1.77         \$ 1.47         5 1.47           Dilure	Net written premiums		173,441		256,764		573,025		622,498
Net realized and unrealized gains (losses) on investments (a)         467         (171)         (407)         1,183           Other income         3,125         4,041         11,841         12,272           Total revenues         224,692         220,866         671,077         599,662           EXPENSES          49,180         54,260         155,714         386,898           Other operating expenses         49,180         54,260         155,714         156,189           Other operating expenses         (131)         119         (34)         351           Interest expense         2,991         2,304         8,459         6,651           Incore taxes         202,576         207,277         613,340         550,536           Incore tax expense         2,2116         13,599         57,737         49,126           Anortization of intangible assets         21,165         5         0,328         5,539         5,754           Income tax expense         2,2116         13,599         57,737         49,126         43,314           EARNINGS PER SHARE         5         0,665         5         0,36         5         1,47           Diluted         5         0,665         5         0,36 </td <td>Net earned premiums</td> <td></td> <td>204,690</td> <td></td> <td>202,116</td> <td></td> <td>613,842</td> <td></td> <td>540,880</td>	Net earned premiums		204,690		202,116		613,842		540,880
Other income $3,125$ $4,041$ $11,841$ $12,272$ Total revenues $224,692$ $220,866$ $671,077$ $599,662$ EXPENSESLosses and loss adjustment expenses $150,387$ $150,445$ $448,754$ $386,898$ Other operating expenses $(131)$ $119$ $(34)$ $351$ Interest expenses $(131)$ $119$ $(34)$ $351$ Interest expenses $(2,991)$ $2,304$ $8,459$ $6,651$ Amorization of intangible assets $149$ $149$ $447$ $447$ Total expenses $222,576$ $207,277$ $613,340$ $550,536$ Income tax expense $22,116$ $13,589$ $5,737$ $49,126$ Income tax expense $2,535$ $3,238$ $5,539$ $5,734$ NET INCOME§ $19,402$ \$ $10,731$ \$ $53,540$ \$ $43,314$ EARNINGS PER SHAREBasic\$ $0.665$ \$ $0.35$ \$ $1.77$ \$ $1.47$ Diluted\$ $0.665$ \$ $30,220,077$ \$ $30,280,145$ $30,220,077$ $30,290,183$ $30,2265,733$ Cash dividends declared per common share\$ $0.30$ \$ $0.300$ \$ $0.300$ \$ $0.90$ Ratio: $29,935,216$ $29,524,243$ $29,861,467$ $29,407,762$ Diluted $30,320,145$ <td< td=""><td>Net investment income</td><td></td><td>16,410</td><td></td><td>14,880</td><td></td><td>45,801</td><td></td><td>45,327</td></td<>	Net investment income		16,410		14,880		45,801		45,327
Total revenues         224,692         220,866 $671,077$ $599,662$ EXPENSES         Losses and loss adjustment expenses         150,387 $150,445$ $448,754$ $386,898$ Other operating expenses         (131)         119         (34)         351           Interest expenses         (131)         119         (34)         351           Interest expense         (131)         119         (34)         351           Interest expense         (291)         2,304 $8,459$ 6,651           Amortization of intangible assets         149         1447         447           Total expense         2,2116 $13.589$ $57.737$ $49,126$ Income before taxes         2,2116 $13.589$ $57.737$ $49,126$ Income tax expense         2,535 $3.238$ $5.539$ $5.784$ ADJUSTED NET OPERATING INCOME (b)         § $19,402$ § $0.331$ § $143$ ADJUSTED NET OPERATING INCOME PER SHARE         Basic $5$ $0.65$ $0.365$ $5$ $0.77$ $5$ $1.47$ $5$ $1.43$ <t< td=""><td>Net realized and unrealized gains (losses) on investments (a)</td><td></td><td>467</td><td></td><td>(171)</td><td></td><td>(407)</td><td></td><td>1,183</td></t<>	Net realized and unrealized gains (losses) on investments (a)		467		(171)		(407)		1,183
EXPENSES         150.367         150,445         448,754         386,896           Other operating expenses         49,180         54,260         155,714         156,189           Other operating expenses         (131)         119         (34)         351           Interest expense         2,991         2,304         8,459         6,651           Amortization of intangible assets         149         149         447           Total expenses         202,576         207,277         613,340         550,536           Income before taxes         22,116         13,589         57,737         49,126           Income tax expense         2,535         3,238         5,539         5,744           PKT INCOME         § 19,501         § 10,031         § 5,51,98         § 43,342           ADUSED NET OPERATING INCOME (b)         § 0.65         § 0.33         § 1,75         § 1,43           Diluted         § 0.66         § 0.35         § 1,75         § 1,43           Diluted         § 0.65         § 0.35         § 1,75         § 1,43           Diluted         § 0.66         § 0.36         § 1,75         § 1,43           Diluted         § 0.66         § 0.36         § 0.36         § 1,43 <td>Other income</td> <td></td> <td>3,125</td> <td></td> <td>4,041</td> <td></td> <td>11,841</td> <td></td> <td>12,272</td>	Other income		3,125		4,041		11,841		12,272
Losses and loss adjustment expenses         150,387         150,445         448,754         366,898           Other operating expenses         49,180         54,260         155,714         156,189           Other expenses         (131)         119         (33)         351           Interest expense         2,991         2,304         8,459         6,651           Amorization of intangible assets         149         447         447           Total expenses         202,576         207,277         613,340         550,536           Income before taxes         2,535         3,238         5,539         5,737           NET INCOME         \$         19,581         \$         10,351         \$         52,198         \$         43,342           ADJUSTED NET OPERATING INCOME (b)         \$         19,402         \$         10,351         \$         53,540         \$         43,342           Basic         \$         0,665         \$         0,351         \$         1,75         \$         1,47           Diluted         \$         0,665         \$         0,365         \$         1,77         \$         1,43           Diluted         \$         0,655         \$         0,36	Total revenues		224,692		220,866		671,077		599,662
Other operating expenses49,180 $54,260$ $155,714$ $156,189$ Other expenses $(131)$ $119$ $(34)$ $351$ Interest expense $2,991$ $2,304$ $8,459$ $6,651$ Amortization of intangible assets $149$ $147$ $447$ Total expenses $202,576$ $207,277$ $613,340$ $550,556$ Income before taxes $22,116$ $13,589$ $57,737$ $49,126$ Income tax expense $2,535$ $3,238$ $5,539$ $5,784$ NET INCOME\$ $19,402$ \$ $10,351$ \$ $52,198$ \$ADJUSTED NET OPERATING INCOME (b)\$ $19,402$ \$ $10,731$ \$ $53,540$ \$Basic\$ $0.665$ \$ $0.35$ \$ $1.77$ \$ $1.47$ Diluted\$ $0.665$ \$ $0.36$ \$ $1.77$ \$ $1.47$ Diluted\$ $0.30,80,145$ $30,20,077$ $30,296,1467$ $29,407,622$ $29,407,622$ Diluted\$ $0.30$ \$ <td>EXPENSES</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	EXPENSES								
Other expenses         (131)         119         (34)         351           Interest expense         2,991         2,304         8,459         6,651           Amorization of intagible assets         149         149         447         447           Total expenses         202,576         207,277         613,340         550,536           Income taxes         2,316         13,589         57,737         49,126           Income taxe expense         2,335         3,238         5,539         5,784           NET INCOME         \$         19,402         \$         10,351         \$         52,198         \$         43,342           ADJUSTED NET OPERATING INCOME (b)         \$         19,402         \$         10,731         \$         53,540         \$         43,314           EARNINGS PER SHARE         Basic         \$         0.65         \$         0.35         \$         1.75         \$         1.47           Diluted         \$         0.665         \$         0.36         \$         1.77         \$         1.43           Weightet-average common shares outstanding:         \$         0.665         \$         0.36         \$         1.77         \$         1.43         30,265	Losses and loss adjustment expenses		150,387		150,445		448,754		386,898
Interest expense2,9912,3048,4596,651Amortization of intangible assets149149447447Total expenses202,576207,277613,340550,536Income before taxes22,11613,58957,73749,126Income tax expense2,5353,2385,5395,784NET INCOME\$19,581\$10,351\$52,198\$ADJUSTED NET OPERATING INCOME (b)\$19,402\$10,731\$53,540\$43,342EARNINGS PER SHAREBasic\$0.665\$0.35\$1.75\$1.47Diluted\$0.664\$0.34\$1.72\$1.43ADJUSTED NET OPERATING INCOME PER SHAREBasic\$0.665\$0.36\$1.77\$1.43Diluted\$0.664\$0.36\$1.77\$1.43Meighted-average common shares outstanding: $29,935,216$ 29,524,24329,861,46729,407,62Diluted30,380,14530,220,07730,290,18330,285,73330,285,733Cash dividends declared per common share\$0.30\$0.90\$90,90Ratio: $73,5\%$ 74,4%73,1%71,5%Loss ratio73,5%74,4%73,1%71,5%Combined ratio96,6%99,3%96,6%98,2%	Other operating expenses		49,180		54,260		155,714		156,189
Amortization of intangible assets       149       149       447       447         Total expenses       202,576       207,277       613,340       550,536         Income before taxes       22,116       13,589       57,737       49,126         Income tax expense       2,535       3,238       5,539       5,784         NET INCOME       \$       19,581       \$       10,351       \$       52,198       \$       43,342         ADJUSTED NET OPERATING INCOME (b)       \$       19,402       \$       10,731       \$       53,540       \$       43,342         EARNINGS PER SHARE       Basic       \$       0.65       \$       0.35       \$       1.75       \$       1.47         Diluted       \$       0.66       \$       0.364       \$       1.72       \$       1.43         Diluted       \$       0.66       \$       0.36       \$       1.72       \$       1.43         Weighted-average common shares outstanding:       \$       0.66       \$       0.36       \$       1.77       \$       1.43         Obluted       \$       0.66       \$       0.36       \$       0.97       \$       1.43         Cash di	Other expenses		(131)		119		(34)		351
Total expenses $202,576$ $207,277$ $613,340$ $550,536$ Income before taxes $22,116$ $13,589$ $57,737$ $49,126$ Income tax expense $2,535$ $3,238$ $5,539$ $5,784$ NET INCOME\$ 19,581\$ 10,351\$ 52,198\$ 43,342ADJUSTED NET OPERATING INCOME (b)\$ 19,402\$ 10,731\$ 53,540\$ 43,314EARNINGS PER SHARE $8 0.65$ \$ 0.35\$ 1.75\$ 1.47Diluted\$ 0.64\$ 0.34\$ 1.72\$ 1.43ADJUSTED NET OPERATING INCOME PER SHAREBasic\$ 0.65\$ 0.36\$ 1.79\$ 1.47Diluted\$ 0.64\$ 0.36\$ 1.77\$ 1.43Weighted-average common shares outstanding:Basic29,935,21629,524,24329,861,46729,407,762Diluted30,380,14530,220,07730,290,18330,285,733Cash dividends declared per common share\$ 0.30\$ 0.30\$ 0.90\$ 0.90Ratios:Loss ratio73,5%74.4%73,1%71,5%Loss ratio $73,5\%$ $74.4\%$ $73,1\%$ $71,5\%$ Expense ratio (c) $22,5\%$ $24,9\%$ $23,5\%$ $26,7\%$ Combined ratio $96,0\%$ $99,3\%$ $96,6\%$ $98,2\%$	Interest expense		2,991		2,304		8,459		6,651
Income before taxes22,11613,589 $57,737$ 49,126Income tax expense2,5353,2385,5395,784NET INCOME\$19,581\$10,351\$52,198\$ADJUSTED NET OPERATING INCOME (b)\$19,402\$10,731\$53,540\$Basic\$0.65\$0.35\$1.75\$1.47Diluted\$0.64\$0.34\$1.72\$1.43ADJUSTED NET OPERATING INCOME PER SHARE331.72\$1.43Basic\$0.65\$0.36\$1.77\$1.43Diluted\$0.664\$0.36\$1.77\$1.43Weighted-average common shares outstanding: $29,935,216$ $29,524,243$ $29,861,467$ $29,407,762$ Diluted $30,380,145$ $30,220,077$ $30,290,183$ $30,285,733$ $30,285,733$ Cash dividends declared per common share\$0.30\$0.90\$0.90Ratios: $23,556$ $24,956$ $24,956$ $23,556$ $26,7\%$ Loss ratio $73,5\%$ $74,4\%$ $73,1\%$ $71,5\%$ Expense ratio (c) $22,5\%$ $24,9\%$ $23,5\%$ $26,7\%$ Combined ratio $96,6\%$ $99,3\%$ $96,6\%$ $98,2\%$	Amortization of intangible assets		149		149		447		447
Income tax expense         2,535         3,238         5,539         5,784           NET INCOME         \$         19,581         \$         10,351         \$         5,2198         \$         43,342           ADJUSTED NET OPERATING INCOME (b)         \$         19,402         \$         10,731         \$         53,540         \$         43,314           EARNINGS PER SHARE         \$         0.65         \$         0.35         \$         1.75         \$         1.47           Diluted         \$         0.66         \$         0.34         \$         1.75         \$         1.47           Diluted         \$         0.64         \$         0.34         \$         1.75         \$         1.47           Basic         \$         0.64         \$         0.36         \$         1.79         \$         1.47           Diluted         \$         0.64         \$         0.36         \$         1.79         \$         1.47           Basic         29,935,216         29,524,243         29,861,467         29,407,762           Diluted         30,380,145         30,220,077         30,290,183         30,285,733         30,285,733         30,300         \$         0.30	Total expenses		202,576		207,277		613,340		550,536
NET INCOME         \$         19,581         \$         10,351         \$         52,198         \$         43,342           ADJUSTED NET OPERATING INCOME (b)         \$         19,402         \$         10,731         \$         53,540         \$         43,314           EARNINGS PER SHARE          \$         0.65         \$         0.35         \$         1.75         \$         1.47           Diluted         \$         0.64         \$         0.34         \$         1.72         \$         1.43           ADJUSTED NET OPERATING INCOME PER SHARE          \$         0.64         \$         0.36         \$         1.77         \$         1.47           Diluted         \$         0.64         \$         0.36         \$         1.77         \$         1.43           Weighted-average common shares outstanding:         \$         0.64         \$         0.36         \$         1.77         \$         1.43           Weighted-average common shares outstanding:         \$         0.64         \$         0.36         \$         0.77         \$         9,407,762           Diluted         \$         0.30         \$         0.30         \$         0.90         \$	Income before taxes		22,116		13,589		57,737		49,126
ADJUSTED NET OPERATING INCOME (b)         \$         19,402         \$         10,731         \$         53,540         \$         43,314           EARNINGS PER SHARE         \$         0.65         \$         0.35         \$         1.75         \$         1.47           Basic         \$         0.64         \$         0.35         \$         1.75         \$         1.47           Diluted         \$         0.64         \$         0.34         \$         1.72         \$         1.43           ADJUSTED NET OPERATING INCOME PER SHARE         \$         0.64         \$         0.36         \$         1.79         \$         1.47           Basic         \$         0.64         \$         0.36         \$         1.79         \$         1.43           Weighted-average common shares outstanding:         \$         0.64         \$         0.36         \$         1.77         \$         9.407.762           Diluted         30,380,145         30,320,077         30,290,183         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,285,7	Income tax expense		2,535		3,238		5,539		5,784
EARNINGS PER SHARE           Basic         \$         0.65         \$         0.35         \$         1.75         \$         1.47           Diluted         \$         0.64         \$         0.34         \$         1.75         \$         1.47           ADJUSTED NET OPERATING INCOME PER SHARE         \$         0.64         \$         0.36         \$         1.79         \$         1.43           ADJUSTED NET OPERATING INCOME PER SHARE         \$         0.65         \$         0.36         \$         1.79         \$         1.47           Diluted         \$         0.64         \$         0.36         \$         1.79         \$         1.47           Basic         \$         0.64         \$         0.36         \$         1.77         \$         1.43           Weighted-average common shares outstanding:         Basic         29,935,216         29,524,243         29,861,467         29,407,762           Diluted         30,380,145         30,220,077         30,290,183         30,285,733         30,285,733           Cash dividends declared per common share         \$         0.30         \$         0.30         \$         0.90         \$         0.90         \$         0.90 <t< td=""><td>NET INCOME</td><td>\$</td><td>19,581</td><td>\$</td><td>10,351</td><td>\$</td><td>52,198</td><td>\$</td><td>43,342</td></t<>	NET INCOME	\$	19,581	\$	10,351	\$	52,198	\$	43,342
Basic       \$       0.65       \$       0.35       \$       1.75       \$       1.47         Diluted       \$       0.64       \$       0.34       \$       1.72       \$       1.43         ADJUSTED NET OPERATING INCOME PER SHARE       Basic       \$       0.65       \$       0.36       \$       1.79       \$       1.47         Diluted       \$       0.65       \$       0.36       \$       1.79       \$       1.47         Basic       \$       0.66       \$       0.36       \$       1.79       \$       1.47         Diluted       \$       0.64       \$       0.36       \$       1.77       \$       1.47         Basic       \$       0.64       \$       0.36       \$       1.77       \$       1.47         Weighted-average common shares outstanding:       \$       \$       0.36       \$       0.36       \$       0.90       \$       30,285,733       \$       30,220,077       \$       30,285,733       \$       0.90       \$       0.90       \$       0.90       \$       0.90       \$       0.90       \$       0.90       \$       0.90       \$       0.90       \$       0.90	ADJUSTED NET OPERATING INCOME (b)	\$	19,402	\$	10,731	\$	53,540	\$	43,314
Diluted         \$         0.64         \$         0.34         \$         1.72         \$         1.43           ADJUSTED NET OPERATING INCOME PER SHARE         \$         0.65         \$         0.36         \$         1.79         \$         1.47           Basic         \$         0.65         \$         0.36         \$         1.79         \$         1.47           Diluted         \$         0.64         \$         0.36         \$         1.79         \$         1.47           Diluted         \$         0.64         \$         0.36         \$         1.77         \$         1.43           Weighted-average common shares outstanding:         Basic         29,935,216         29,524,243         29,861,467         29,407,762           Diluted         30,380,145         30,220,077         30,290,183         30,285,733         30,285,733         30,285,733         30,285,733         30,285,733         30,900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$         0.900         \$ </td <td>EARNINGS PER SHARE</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	EARNINGS PER SHARE								
ADJUSTED NET OPERATING INCOME PER SHARE         \$         0.65         \$         0.36         \$         1.79         \$         1.47           Basic         \$         0.64         \$         0.36         \$         1.77         \$         1.43           Diluted         \$         0.64         \$         0.36         \$         1.77         \$         1.43           Weighted-average common shares outstanding:         \$         0.36         \$         1.77         \$         1.43           Basic         29,935,216         29,524,243         29,861,467         29,407,762           Diluted         30,380,145         30,220,077         30,290,183         30,285,733           Cash dividends declared per common share         \$         0.30         \$         0.90         \$         0.90           Ratios:          73.5%         74.4%         73.1%         71.5%           Loss ratio (c)         22.5%         24.9%         23.5%         26.7%           Combined ratio         96.0%         99.3%         96.6%         98.2%	Basic	\$	0.65	\$	0.35	\$	1.75	\$	1.47
Basic       \$       0.65       \$       0.36       \$       1.79       \$       1.47         Diluted       \$       0.64       \$       0.36       \$       1.77       \$       1.43         Weighted-average common shares outstanding:       Basic       29,935,216       29,524,243       29,861,467       29,407,762         Diluted       30,380,145       30,220,077       30,290,183       30,285,733         Cash dividends declared per common share       \$       0.30       \$       0.30       \$       0.90         Ratios:        73.5%       74.4%       73.1%       71.5%         Expense ratio (c)       22.5%       24.9%       23.5%       26.7%         Gombined ratio       96.0%       99.3%       96.6%       98.2%	Diluted	\$	0.64	\$	0.34	\$	1.72	\$	1.43
Diluted       \$       0.64       \$       0.36       \$       1.77       \$       1.43         Weighted-average common shares outstanding:       Basic       29,935,216       29,524,243       29,861,467       29,407,762         Diluted       30,380,145       30,220,077       30,290,183       30,285,733         Cash dividends declared per common share       \$       0.30       \$       0.90       \$       0.90         Ratios:        73.5%       74.4%       73.1%       71.5%         Loss ratio       73.5%       74.4%       73.1%       71.5%         Expense ratio (c)       22.5%       24.9%       23.5%       26.7%         Combined ratio       96.0%       99.3%       96.6%       98.2%	ADJUSTED NET OPERATING INCOME PER SHARE								
Diluted       29,935,216       29,524,243       29,861,467       29,407,762         Diluted       30,380,145       30,220,077       30,290,183       30,285,733         Cash dividends declared per common share       \$ 0.30       \$ 0.30       \$ 0.90       \$ 0.90         Ratios:       Loss ratio       73.5%       74.4%       73.1%       71.5%         Expense ratio (c)       22.5%       24.9%       23.5%       26.7%         Ombined ratio       96.0%       99.3%       96.6%       98.2%	Basic	\$	0.65	\$	0.36	\$	1.79	\$	1.47
Basic       29,935,216       29,524,243       29,861,467       29,407,762         Diluted       30,380,145       30,220,077       30,290,183       30,285,733         Cash dividends declared per common share       \$ 0.30       \$ 0.30       \$ 0.90       \$ 0.90         Ratios:       Loss ratio       73.5%       74.4%       73.1%       71.5%         Expense ratio (c)       22.5%       24.9%       23.5%       26.7%         Gombined ratio       96.0%       99.3%       96.6%       98.2%	Diluted	\$	0.64	\$	0.36	\$	1.77	\$	1.43
Diluted       30,380,145       30,220,077       30,290,183       30,285,733         Cash dividends declared per common share       \$       0.30       \$       0.30       \$       0.90       \$       0.90         Ratios:       Loss ratio       73.5%       74.4%       73.1%       71.5%         Expense ratio (c)       22.5%       24.9%       23.5%       26.7%         Combined ratio       96.0%       99.3%       96.6%       98.2%	Weighted-average common shares outstanding:								
Cash dividends declared per common share       \$       0.30       \$       0.90       \$       0.90         Ratios:	Basic		29,935,216		29,524,243		29,861,467		29,407,762
Ratios:       73.5%       74.4%       73.1%       71.5%         Loss ratio       73.5%       24.9%       23.5%       26.7%         Expense ratio (c)       22.5%       24.9%       23.5%       26.7%         Combined ratio       96.0%       99.3%       96.6%       98.2%	Diluted		30,380,145		30,220,077		30,290,183		30,285,733
Loss ratio73.5%74.4%73.1%71.5%Expense ratio (c)22.5%24.9%23.5%26.7%Combined ratio96.0%99.3%96.6%98.2%	Cash dividends declared per common share	\$	0.30	\$	0.30	\$	0.90	\$	0.90
Expense ratio (c)22.5%24.9%23.5%26.7%Combined ratio96.0%99.3%96.6%98.2%	Ratios:	_		_		_		_	
Combined ratio         96.0%         99.3%         96.6%         98.2%	Loss ratio		73.5%		74.4%		73.1%		71.5%
	Expense ratio (c)		22.5%		24.9%		23.5%		26.7%
Accident year loss ratio         67.5%         78.2%         71.2%         73.2%	Combined ratio		96.0%		99.3%		96.6%		98.2%
	Accident year loss ratio		67.5%		78.2%		71.2%		73.2%

(a) 2018 includes net realized gains of \$494,000 and net realized losses of \$695,000 for the change in net unrealized gains on equity securities in the three and nine months ended September 30, 2018, respectively, in accordance with the Company's adoption of ASU 2016-01 effective January 1, 2018.

(b) See "Reconciliation of Non-GAAP Measures".

(c) Calculated with a numerator comprising other operating expenses less gross fee income of the Excess and Surplus Lines segment and a denominator of net earned premiums.

# James River Group Holdings, Ltd. and Subsidiaries Segment Results

## EXCESS AND SURPLUS LINES

	Three Months Ended September 30,				Nine Months Ended September 30,					
		2018		2017	% Change		2018		2017	% Change
					(\$ in th	ousand	s)			
Gross written premiums	\$	157,237	\$	140,425	12.0%	\$	490,121	\$	387,424	26.5%
Net written premiums	\$	135,141	\$	125,188	8.0%	\$	432,307	\$	346,356	24.8%
Net earned premiums	\$	141,529	\$	123,606	14.5%	\$	410,627	\$	334,723	22.7%
Losses and loss adjustment expenses		(111,292)		(95,855)	16.1%		(321,518)		(248,944)	29.2%
Underwriting expenses		(18,935)		(17,805)	6.3%		(56,391)		(55,304)	2.0%
Underwriting profit (a), (b)	\$	11,302	\$	9,946	13.6%	\$	32,718	\$	30,475	7.4%
Ratios:										
Loss ratio		78.6%		77.5%			78.3%		74.4%	
Expense ratio		13.4%		14.5%			13.7%		16.5%	
Combined ratio		92.0%		92.0%			92.0%		90.9%	
Accident year loss ratio		71.3%		81.7%			76.1%		77.3%	

(a) See "Reconciliation of Non-GAAP Measures".

(b) Underwriting results include fee income of \$3.0 million and \$3.9 million for the three months ended September 30, 2018 and 2017, respectively, and \$11.5 million and \$12.0 million for the respective nine month periods. These amounts are included in "Other income" in our Condensed Consolidated Income Statements.

## SPECIALTY ADMITTED INSURANCE

	Three Months Ended September 30,				Nine Months Ended September 30,					
		2018		2017	% Change		2018		2017	% Change
					(\$ in th	ousand	s)			
Gross written premiums	\$	98,607	\$	84,838	16.2 %	\$	283,108	\$	234,073	20.9 %
Net written premiums	\$	14,022	\$	18,503	(24.2)%	\$	42,327	\$	53,462	(20.8)%
Net earned premiums	\$	13,898	\$	19,324	(28.1)%	\$	41,504	\$	53,337	(22.2)%
Losses and loss adjustment expenses		(8,246)		(12,506)	(34.1)%		(25,283)		(34,354)	(26.4)%
Underwriting expenses		(3,883)		(5,967)	(34.9)%		(11,841)		(16,737)	(29.3)%
Underwriting profit (a), (b)	\$	1,769	\$	851	107.9 %	\$	4,380	\$	2,246	95.0 %
Ratios:										
Loss ratio		59.3%		64.7%			60.9%		64.4%	
Expense ratio		28.0%		30.9%			28.5%		31.4%	
Combined ratio		87.3%		95.6%			89.4%		95.8%	
Accident year loss ratio		65.3%		80.4%			66.5%		68.4%	

(a) See "Reconciliation of Non-GAAP Measures".

(b) Underwriting results include fee income of \$3.8 million and \$3.1 million for the three months ended September 30, 2018 and 2017, respectively, and \$10.9 million and \$7.8 million for the respective nine month periods.

#### CASUALTY REINSURANCE

	Three Mo Septen	 			Nine Mor Septer			
	2018	2017	% Change		2018		2017	% Change
			(\$ in th	ousan	ds)			
Gross written premiums	\$ 24,125	\$ 113,088	(78.7)%	\$	98,234	\$	222,508	(55.9)%
Net written premiums	\$ 24,278	\$ 113,073	(78.5)%	\$	5 98,391		222,680	(55.8)%
Net earned premiums	\$ 49,263	\$ 59,186	(16.8)%	\$	161,711	\$	152,820	5.8 %
Losses and loss adjustment expenses	(30,849)	(42,084)	(26.7)%		(101,953)		(103,600)	(1.6)%
Underwriting expenses	(16,838)	(20,035)	(16.0)%		(54,709)		(53,083)	3.1 %
Underwriting profit (loss) (a)	\$ 1,576	\$ (2,933)	-	\$	5,049	\$	(3,863)	-
Ratios:								
Loss ratio	62.6%	71.1%			63.0%		67.8%	
Expense ratio	34.2%	33.9%			33.9%		34.7%	
Combined ratio	96.8%	105.0%			96.9%		102.5%	
Accident year loss ratio	57.2%	70.1%			60.0%		66.1%	

(a) See "Reconciliation of Non-GAAP Measures".

#### **RECONCILIATION OF NON-GAAP MEASURES**

#### **Underwriting Profit**

The following table reconciles the underwriting profit (loss) by individual operating segment and for the entire Company to consolidated income before taxes. We believe that these measures are useful to investors in evaluating the performance of our Company and its operating segments because our objective is to consistently earn underwriting profits. We evaluate the performance of our operating segments and allocate resources based primarily on underwriting profit of operating segments. Our definition of underwriting profit of operating segments and underwriting profit may not be comparable to that of other companies.

		Three Mo Septen					iths Ended iber 30,		
	2018			2017		2018		2017	
				(in the	usands	)			
Underwriting profit (loss) of the operating segments:									
Excess and Surplus Lines	\$	11,302	\$	9,946	\$	32,718	\$	30,475	
Specialty Admitted Insurance		1,769		851		4,380		2,246	
Casualty Reinsurance		1,576		(2,933)		5,049		(3,863)	
Total underwriting profit of operating segments		14,647		7,864		42,147		28,858	
Other operating expenses of the Corporate and Other segment		(6,526)		(6,507)		(21,264)		(19,063)	
Underwriting profit (a)		8,121		1,357		20,883		9,795	
Net investment income		16,410		14,880		45,801		45,327	
Net realized and unrealized gains (losses) on investments (b)		467		(171)		(407)		1,183	
Other income and expenses		258		(24)		366		(81)	
Interest expense		(2,991)		(2,304)		(8,459)		(6,651)	
Amortization of intangible assets		(149)		(149)		(447)		(447)	
Consolidated income before taxes	\$	22,116	\$	13,589	\$	57,737	\$	49,126	

(a) Included in underwriting results for the three months ended September 30, 2018 and 2017 is fee income of \$6.8 million and \$7.0 million, respectively, and \$22.4 million and \$19.8 million for the respective nine month periods.

(b) 2018 includes net realized gains of \$494,000 and net realized losses of \$695,000 for the change in net unrealized gains on equity securities in the three and nine months ended September 30, 2018, respectively, in accordance with the Company's adoption of ASU 2016-01 effective January 1, 2018.

#### Adjusted Net Operating Income

We define adjusted net operating income as net income excluding net realized and unrealized gains (losses) on investments (net realized investment gains (losses) and the change in unrealized gains (losses) on equity securities per the adoption of ASU 2016-01), as well as non-operating expenses including those that relate to due diligence costs for various merger and acquisition activities, professional fees related to the filing of registration statements for the sale of our securities, costs associated with former employees and interest and other expenses on a leased building that we are deemed to own for accounting purposes. We use adjusted net operating income as an internal performance measure in the management of our operations because we believe it gives our management and other users of our financial information useful insight into our results of operations and our underlying business performance. Adjusted net operating income should not be viewed as a substitute for net income calculated in accordance with GAAP, and our definition of adjusted net operating income may not be comparable to that of other companies.

Our income before taxes and net income for the three and nine months ended September 30, 2018 and 2017, respectively, reconciles to our adjusted net operating income as follows:

	Three Months Ended September 30,									
		20	)18			20	7			
	Income Before Taxes			Net Income	Income Before Taxes			Net Income		
				(in tho	ousands)					
Income as reported	\$	22,116	\$	19,581	\$	13,589	\$	10,351		
Net realized and unrealized (gains) losses on investments (a)		(467)		(397)		171		82		
Other expenses		(131)		(101)		119		93		
Interest expense on leased building the Company is deemed to own for accounting purposes		404		319		315		205		
Adjusted net operating income	\$	21,922	\$	19,402	\$	14,194	\$	10,731		
					-					

	Nine Months Ended September 30,										
		20	)18	20	2017						
	In	come Before			Income Before						
		Taxes		Net Income		Taxes usands)		Net Income			
				(in tho	usands						
Income as reported	\$	57,737	\$	52,198	\$	49,126	\$	43,342			
Net realized and unrealized losses (gains) on investments (a)		407		366		(1,183)		(1,000)			
Other expenses		(34)		45		351		361			
Interest expense on leased building the Company is deemed to own											
for accounting purposes		1,179		931		940		611			
Adjusted net operating income	\$	59,289	\$	53,540	\$	49,234	\$	43,314			

(a) 2018 includes net realized gains of \$494,000 and net realized losses of \$695,000 for the change in net unrealized gains on equity securities in the three and nine months ended September 30, 2018, respectively, in accordance with the Company's adoption of ASU 2016-01 effective January 1, 2018.

#### Tangible Equity (per Share) and Pre-Dividend Tangible Equity (per Share)

We define tangible equity as shareholders' equity less goodwill and intangible assets (net of amortization). Our definition of tangible equity may not be comparable to that of other companies, and it should not be viewed as a substitute for shareholders' equity calculated in accordance with GAAP. We use tangible equity internally to evaluate the strength of our balance sheet and to compare returns relative to this measure. The following table reconciles shareholders' equity to tangible equity for September 30, 2018, December 31, 2017, and September 30, 2017 and reconciles tangible equity to tangible equity before dividends for September 30, 2018.

	September 30, 2018					Decembe	er 31,	2017		September 30, 2017				
(\$ in thousands, except for share data)		Equity	Equity per share		Equity		Equity per share		Equity		-	uity per share		
Shareholders' equity	\$	697,408	\$	23.29	\$	694,699	\$	23.39	\$	720,969	\$	24.37		
Goodwill and intangible assets		219,718		7.34		220,165		7.41		220,315		7.45		
Tangible equity	\$	477,690	\$	15.95	\$	474,534	\$	15.98	\$	500,654	\$	16.92		
Dividends to shareholders for the nine months ended September 30, 2018 Pre-dividend tangible equity	\$	27,189	\$	0.90										
The arviacia tangible equity		30 1,07 5		10,000										

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